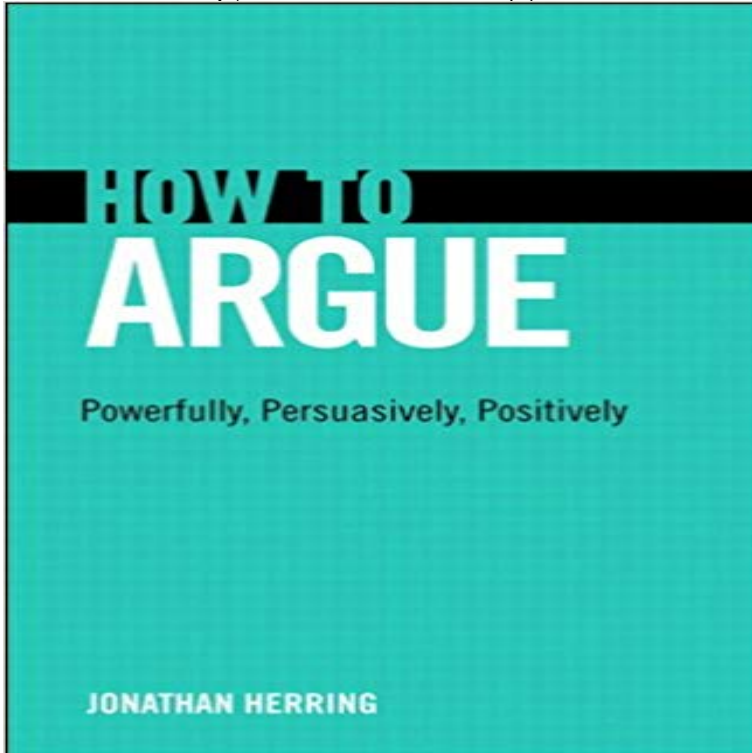


## How to Argue: Powerfully, Persuasively, Positively



The ability to persuade, influence and convince is a vital skill for success in work and life. However, most of us have little idea how to argue well. Indeed, arguing is still seen by many as something to be avoided at all costs, and mostly its done poorly, or not at all. Yet its possibly the most powerful and yet most neglected asset you could have. Discover the art of arguing powerfully, persuasively and positively and youll have a head start every time you want to: Get your point across effectively Persuade other people to your way of thinking Keep your cool in a heated situation Win people over Get what you want Tackle a difficult person or topic Be convincing and articulate Have great confidence when you speak In How to Argue, leading lawyer Jonathan Herring reveals the secrets and subtleties of making your case and winning hearts and minds. At home or at work, youll be well equipped to make everything you say have the desired effect, every time.

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